**Augustus Everett**

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123 street, Highland Avenue, AAE

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**Profile Summary**

* Proven track record of boosting month-to-month sales figures by +10%
* Strong customer service skills: Predict, evaluate, and meet the specific needs of customers
* Interpersonal skills: Expert at getting product from the backroom to the floor in a cost-effective and timely manner
* Awarded “Employee of the Month” for consistently receiving positive customer feedback

**Skills**

* **CUSTOMER SERVICE**
* Receive a +95% on customer service feedback surveys on a consistent basis by providing a friendly in-store environment
* Enhance the customer experience by providing quality assistance and in-depth product knowledge
* Educate customers on up-and-coming brands and the latest fashion trends
* **SALES**
* Exceeded sales goals an average of 10% for 5 straight months
* Upsell customers through the recommendation of products that meet their specific needs
* Process 30+ customer transactions a day and factored sales, discounts, and promotions into the final price
* **MERCHANDISING**
* Restock and organize new shipments of inventory in a timely manner, cutting average of 2 days off the merchandising process
* Develop and create unique displays that attract customers to a desired product
* Team worker who is able to adapt in highly dynamic and changing situations in the office

**Employment History**

**Ulta, Manhattan, NY**

(20XX–20XX)

Salesclerk

**GAP, Albany, NY**

(20XX–20XX)

Sales Representative

**The North Face, Albany, NY**

(20XX)

Retail Clerk

**Education**

**Associates Degree/Fine Arts**

Nassau Community College, Garden City, NY

20XX-20XX